

Bob Palmer
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Vince Poscente
Vince Poscente International
5740 Prospect Avenue
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Dallas, TX 75206

Dear Vince:

Thank you for your outstanding presentation to our FedEx group. Everyone was excited about the excellent balance of education, entertainment and motivation. You hit the mark with what our people needed to hear. We were particularly impressed with the "take-home" value of focusing on success.

Your pre-presentation research was clearly evident as you weaved your real life examples in with the challenges faced by our managers and directors. Your message and tools to achieve clarity of vision and focus for success is very usable and easily remembered.

The entire event was and will be talked about and reflected upon for years. Your style and image depicts the kind of excellence that we strive for here at FedEx.

It is without hesitation that we recommend you to other organizations looking for an exceptional speaker who provides a dynamic, fun, authentic message.

Regards,

A handwritten signature in black ink, appearing to read "Bob Palmer".

Bob Palmer
Vice President
NHO

BP/ps