

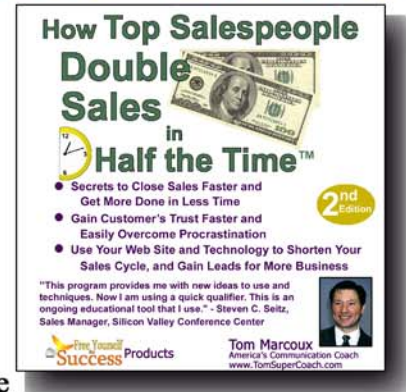
# Double Your Sales in Half the Time

Based on Tom's Audiobook



## Your Audience Will Learn:

- Learn Secrets to Close Sales Faster
- Get More Done in Less Time
- Gain the Customer's Trust Faster
- Use the Techniques of Sales Superstars
- Easily Overcome Procrastination
- Use Web Site/Technology to Sell Faster
- Gain Leads for More Business
- Make 'Cold Calls' with Ease
- Use the Internet to Create 'Warm Calls'
- Use '5 Touches' System to Shorten Sales Cycle



## Audience Members Gain Value:

- "We appreciated Tom's presentation on doubling your sales. The attendees were delighted!" - Doris Chew, Executive Director, Asian Business League
- "Tom's marketing phrases were the best part of his presentation for National Association of Broadcasters Conference." Anthony Romano, Supervisor, MultiMedia Services Customer Care, Bristol-Myers Squibb
- "Tom's presentation was an exciting part of our Success Now Conference. Tom's presentation and strategies change lives. We at Success Builders International awarded Tom *Best of the Best - Speaker of the Year*." - Doug Jones, CEO, Mortgage Magic, Conference Chair
- "Tom is a Master Presenter. He asks for the audience's concerns, and then uses them as a bridge. That makes us receptive. That takes skill." - Carlos Figueroa, Santa Clara Hispanic Chamber of Commerce
- "Using just one of Tom's methods helped me get more done in 2 weeks than 6 months." Jacqlyn Freitas, Speakers Resources
- "I appreciated Tom's strategies about reaching sales goals with customer satisfaction." - Amparo Vega
- "Fabulous. Tom makes it FUN!" - Karel Edith Herrington, member, International Coach Federation
- "Tom has a presence that is felt when he enters a room. His presentation to our Rhino Business Group hit all the key points: leveraging time, goal setting, serving others etc." - J. Sergeant Fox
- "Tom's presentation was great for our Rhino Business members! We learned so much to improve our time management skills, increase our productivity, and improve our sales skills." - Jinsoo Terry, President

## Tom Marcoux, America's Communication Coach

Tom Marcoux, America's Communication Coach, is an award-winning speaker, featured in technology/communication magazines. He is the author of ten books, and Tom is called "The Personal Branding Instructor" by *The San Francisco Examiner*. Tom is a personal/professional coach, sales coach, faculty lecturer (Academy of Art University, Cogswell Polytechnical College); guest lecturer (Stanford University, DeAnza College); on-line class author/instructor; corporate workshop/seminar leader (to professionals from IBM, Lucent Technologies, Wells Fargo); and guest expert on TV/radio venues. For six years in a row, Tom addresses the National Association of Broadcasters Conference, Las Vegas. Tom is the author of *Communicate to Win*, a required textbook at Cogswell Polytechnical College. Tom earned a degree in psychology and television production. He won a special award at the Emmy Awards and has a feature film that went to the Cannes Film Festival. Tom is CEO of TomMarcoux.com, Inc., and his team prepares the science fiction trilogy of motion pictures *TIMEPULSE*.

