

**COUNTRY**

**Insurance & Financial Services**

September 25, 2004

RE: Testimonial

To Whom It May Concern:

I am a 16 -year veteran of the insurance and financial services industry and have heard many stories of overcoming adversity. Scott's story of conquering his own fears to accomplish many great things after a horrific accident has been an incredible inspiration to me. It is often very easy to let the routine aspects of your career overwhelm you and allow you to lose focus and drive. Scott's amazing story allowed me to revisit the focus and drive that I had early in my career and to be grateful for how fortunate I have been. Scott's personable delivery and ability to place you in his shoes makes for an incredible and uplifting personal experience. I would recommend experiencing Scott's enthusiasm first hand to help one master a difficult time in their life or to enhance an already successful career.



Doug Greenwell  
COUNTRY Insurance & Financial Services