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From: Schneider, Julie

Date: Wed, Oct 14, 9:14 AM -0400

Subject: RE: Highland Capital

In a year that has posed many challenges in financial services, my group really needed a motivating message. I couldn't have been more pleased with Scott's delivery and the impact he made! He took the time to really understand our company and this particular audience and then wove that understanding throughout his message. Even the toughest customers in our audience came away with an attitude of "if he can do THAT, I can surely do what I need to"! Powerful, humbling and inspiring...Scott was a tremendous addition to our most important meeting of the year.

Thanks again for sharing your story with us - I continue to sing your praises to others who I know are on the lookout for motivating messages at their meetings. Please feel free to let me know if I can do anything to help solidify a future opportunity.

Highland Capital Brokerage