

Dr. Jeff Salz, Ph.D.
Salz and Associates

Dear Jeff:

I trust your trip to Washington D.C. went well and you made it back to California in good shape.

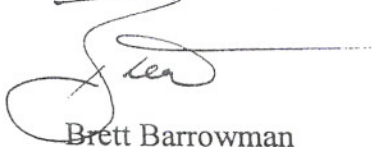
What can I say except "fantastic!" The reviews are in and American Fidelity gives you a 10 + out of 10!

Your presentation to our AGD National Sales Conference was exceptional. There was a message for everyone who attended. It was only too bad we could not get all of our 1,200 colleagues to hear what you had to say. We have received both written and verbal comments from some of those who were lucky enough to hear you speak and virtually all saying the same thing..." Jeff's presentation was one of the best, if not THE best keynote address I've every heard. Thanks for bringing him to our meeting." As an illustration of the lasting impression you made, I noticed today that one of the attendees signs off his e-mail by saying "Be of service." Simple yet very powerful.

I personally was extremely happy you were able to make it to our conference. When I heard you at ICPA in Puerto Rico I was thinking to myself " I have got to figure out a way to get this guy to speak to our people." Things have a strange way of working themselves out and fortunately you had the time and we had the place!

If there is ever anything I can do to help you in the future, do not hesitate to contact me. Hopefully our paths will cross again. Best of luck to you!

Sincerely,


Brett Barrowman