



DEPARTMENT OF THE ARMY
ASSISTANT CHIEF OF STAFF FOR INSTALLATION MANAGEMENT
600 ARMY PENTAGON
WASHINGTON DC 20310-0600



Dr. Jeff Salz
24440 Fern Valley Road
Idyllwild, CA 92549

~~Dear~~ *Jeff*
Dr. Salz,

On behalf of the Department of the Army, I would like to express my deepest appreciation for your recent address at our annual gathering of over 500 public works and installation management professionals on December 3rd in Washington, DC. Your presentation on "The Adventure of Change" and "Six Steps to the Top" was uplifting and stirring, delivered with just the right blend of wit and wisdom. You have a gift for touching peoples' hearts and leaving a message that will be remembered.

We particularly appreciated the time you took to prepare for the event in advance by learning about the audience and their issues. Many called your presentation the high point of a most excellent conference. In a survey taken afterwards, 95% cited our general session speakers as good or excellent. I'm sure you were responsible for bringing up the average!

Although your many adventures are remarkable in their own right, the insights and lessons you share with others are what really make a difference. Thank you for including us in your schedule and inspiring a group of great public servants who face many challenges as they labor to support the soldiers who serve and sacrifice for all of us.

I feel doubly blessed to have had the opportunity to hear you speak twice. I can only hope I have the opportunity to hear you again in the future.

JOHN B. NERGER
Director, Facilities and Housing
Assistant Chief of Staff
for Installation Management