



*The Nationwide Pest Control Experts*

The Terminix International  
Company, L.P.  
860 Ridge Lake Boulevard  
Memphis, TN 38120  
901/766-1100

Dear Chip:

I want to thank you for the excellent presentations you gave during our 2005 Regional Sales Kick-Off meetings. You surpassed all expectations and helped lead Terminix to one of the most successful jumpstarts to the year we've ever experienced.

No speaker has ever spent the time in the field learning our sales structure, and our business, like you did. It is obvious that the extra effort you put forth, and your attention to the details of our business, is what made your presentation relevant to our sales force. Your dynamic, high-energy, powerful delivery not only motivated our sales professionals, but it empowered them to put to use the valuable information and tools you shared.

Thank you for making these meetings the most successful ever and for helping Terminix reach a milestone in its history.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Sublette". The signature is written in a cursive style with a long, sweeping underline.

Bill Sublette  
Vice President of Sales