



March 14, 2003

Chip Eichelberger, CSP

Dear Chip,

Thank you for an incredible seminar. Your customized approach was powerful and unforgettable! We appreciate your extraordinary effort to understand our business and weave it into your high-energy program. Especially, the board break exercise "Finale". That really hit our personal commitment theme, and was a perfect way to conclude our event. Our people came out of there with high energy, high emotion and the focus we were looking to achieve. They are still doing the little things each day to achieve the success they desire. And "yes" they are still "Switched On" several weeks later!

This was the second time we have had you in two years and we look forward to your return next year. The impact of your presentation was summed up in four words by the President of Bluegreen Communities, Dan Koscher, "That was 'expletive' phenomenal!" Thanks again!

Sincerely,

A handwritten signature in black ink, appearing to read "D. Verani", written over a light-colored rectangular background.

David Verani
Division President
Bluegreen Communities

COLORFUL PLACES TO LIVE AND PLAY.

October 20, 2003

Chip Eichelberger- CSP



Dear Chip,

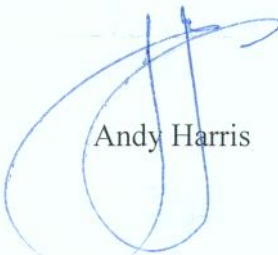
We are all Switched On! After your talk with our Sales, Marketing, Operations and Support team here in Aruba this morning.

Your presentation was captivating. Your message was relevant. And your enthusiasm was contagious. Great job. Thank you. I strongly believe that all of our remaining Resort and Sales locations would see a boost in their productivity and attitude after spending a few hours with you.

Not only was your presentation professional, but the edge you provided us, because you are an owner with Marriott Vacation Club International, exceeded our expectations.

Chip, please accept our invitation to return to Aruba, with your family, as our guests as a token of our appreciation for the time you spent with us. I personally look forward to welcoming you back.

Kindest regards,



Andy Harris