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August 5, 2003

Chip Eichelberger

Dear Chip,

I want to thank you for coming to speak at the Bertek Pharmaceuticals National Sales Meeting in June. Your motivational talk was both interesting and energizing. Your lecture was a grand way to start our organization's fiscal year.

Please accept my compliments for the inspirational session you held on behalf of Bertek. We had an array of pharmaceutical and sales personnel in your session ranging from Territory Sales Managers to high level executives and I received compliments from everyone.

Thank you for giving your time. I hope that you will remember our group by the attention and enjoyment that everyone displayed. Thanks again for sharing your talents and knowledge with us. Enclosed is a copy of your 'Gaining the Edge' speech on CD that we reproduced for our sales force. Thank you again.

Sincerely,

A handwritten signature in cursive script that reads 'Christy L. Simken'.

Christy Simken, RN, MBA
Sr. Manager, Sales Operations and Communication