



**2010 PROGRAM INVESTMENT SCHEDULE**

**CONVENTIONS/MEETINGS**

- Keynote** \$6500\*
- Concurrent** \$5000 (same program can be repeated once same day at no added charge)
- Multiple Programs** Additional programs conducted within same day \$1000 each.  
For additional days, please ask for quotation.

\*Keynote fee is INCLUSIVE of all travel and incidental expenses except 2 nights hotel room charges which are to be direct billed to client. Up to 100 copies of Teresa’s *Common Sense Service* book are also included. (Amount of books given to client will not exceed participant count - no reduction in fee if books are not desired. Additional copies are available at the prices listed below.)

**TRAINING**

**Training** \$5000 per day. Maximum of 2 repeat programs per day. This pricing applies only to existing listed programs. Custom developed programs may incur additional fees. \*If group is less than 25 total participants in a day, please ask for custom quote.

**DISCOUNTS**

**Government, Non-Profit, and Association** **15%**  
After this discount has been calculated, the following discounts may apply to the discounted fee.

**All programs held in Louisiana or Dallas Metro area** **25%**  
**2010 Special California discount** **25%**

**Shreveport/Bossier Metro** **40%**

**Multiple Date Contracts** **see note\***  
\*Clients contracting for 4 or more days within the same contract will be eligible for an additional discount - please ask.

**BOOKS**

Products will be sold at discretion of client. Discounts are given for quantity purchases. All books will be signed if desired.

***The Service Path:***\*

***Your Roadmap For Building Strong Customer Loyalty***

Teresa Allen, Co-Author

\$14.95 each / 8 for \$100 \*limited quantities only available

***Common Sense Service! Close Encounters on the Front Lines***

Teresa Allen, Author

\$8.95 each / 10 for \$75

This book can be custom printed with message from your firm or association in quantities over 100.....**100 books with customized insert: \$975**

**1,000 books with custom insert: \$7500**

Please note: Fees are subject to change, please contact your bureau representative for program investment quotation.