

# FISCALCLINIC™

**FiscalClinic™** is a 4 phase value improvement program which gives leaders the momentum to accelerate their performance from “Good enough” or even “stuck” to Wow!

“I hired Gary for this project because he has that rare combination of intelligence, integrity and humility required to energize employees in implementing complex strategic changes. The success of the project proved that I was right.”

-Charles H. Ricker Former Chairman and Managing Director H.H. Robertson, UK

## Who is this designed for?

FiscalDoctor® works with CEOs, board members, executive teams and private equity investors and owners to achieve fiscal health. From a quick financial assessment to a comprehensive financial management review, we help to heal what ails you, putting you on the path to growth and greater profitability.

## How does FiscalClinic™ work?

Gary Patterson and his team will tailor a FiscalClinic™ program designed to seamlessly integrate with your current operational and financial programs, delivering maximum impact and equipping

your people with a boatload of do-it-now tools.

FiscalClinic™ provides your people with what they need to know, and do, in order to jumpstart their business growth and leadership capacities. The program builds meaningful, lasting skills to enhance their professional effectiveness.

## What topics does FiscalClinic™ include?

It zeros in on five key areas:

- Update strategy,
- YUOS review of financial and operational processes and support,
- Unearth 10 of the top unique opportunities and risks,
- Prioritize issues to resolve to move ahead of the pack, shatter coasting or get unstuck, and
- Exploit opportunities and mitigate risk.

“Gary got our staff to focus on the key areas that impeded our growth. ... that would incorporate the 10 areas of concern identified by the staff. Gary was tenacious and diligent.”

-Sheffield Hale President & CEO, Atlanta History Center

**FiscalClinic™** delivers an immediate and lasting positive impact on your success rate. Here is where the program fits into what you are already doing:



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## How is FiscalClinic™ Different?

Our proprietary learning system is differentiated in a number of ways:

- Built on 30 years of strong success at companies ranging from the SMB to Fortune 500.
- Tested and refined with hundreds of organizations.
- Proven to develop high levels of sustainable profitable growth.
- Develops innovative changes that are sustained over time.
- Focused on delivering increased value across all areas of your organization.
- All strategy work sessions are fully interactive, experiential, and hands-on.
- Each program is tailored to seamlessly integrate with your own culture, values, mission, vision, and language. We do it WITH you, not TO you!

"If anyone is thinking about a speaker or consultant to provide facilitation or a strategic planning workshop, Gary is the "go to person". Who knew someone with such strong financial, operational and strategic experience could actually provide humor and warmth while helping me and the company."

- Randy Houk CEO, The Benefactory

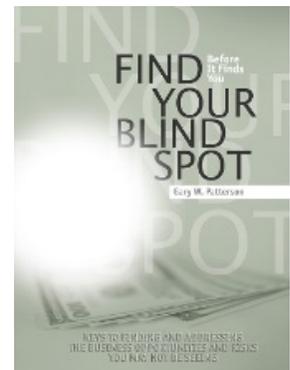
### Range of Clinic Options:

1. Competitive Achievement Overview of one key issue
2. Checkup: 1 or 2 day Strategic Planning Session
3. Order from Chaos to clarify and create options on one issue
4. Help prioritize your internal list of possible Million \$ Blind Spots
5. Roadmap to Equity Growth Exploitation
6. Retainer for 12 months
7. Diagnosis with name of who should manage the process to solve the issue

We ALWAYS tailor the content, discussions, tools, and exercises to focus on your most important business challenges and priorities. No theory. Live ammo. And plenty of practical breakthroughs so your people perform like stars from the start!



Clients say Gary specializes in helping leaders avoid costly problems and increase profits by uncovering million dollar blind spots to make better business decisions, carrying out rigorous due diligence and enterprise risk management reviews, and partnering with them on critical fiscal and financial projects.



Contact Gary Patterson at 678.319.4739 to learn more about bringing FiscalClinic™ to your organization.

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