

KARPOVICH represents the U.S.A. “down under” at Adelaide’s First International Sales Symposium

Hilton Adelaide

If you have
something planned
between 1pm – 5pm
on Friday 22 March...

...we recommend
you change it
and join us for
Adelaide's First
International Sales
Symposium

Hear four of the world's top business educators

- South Africa's Anthony Morris
- Australia's Martin Grunstein
- Canada's Kit Grant
- USA's Michael Scott Karpovich

explain how to

- get more customers
- improve your relationships
- prepare for the future

You will walk away with unique ideas that when implemented will guarantee you money in the bank.

Sponsors

This Symposium is proudly brought to you by:



Anthony Morris

Anthony Morris – South Africa: The Global Shift – Are You Future Fit?

South Africa's Anthony Morris will discuss survival strategies into the next decade. He will examine eight key qualifiers for a high-production client base, how to use client sorting techniques and how to develop statements of intent.



Martin Grunstein

Martin Grunstein, CSP – Australia Technology Changes But People Stay The Same

Australia's Martin Grunstein will explain why today's value added services are tomorrow's core products and that the ego drive is stronger than the money drive in a light-hearted look at the Australian consumer marketplace.



Kit Grant

Kit Grant, CSP – Canada Success through Service – The Challenge of Change

Canada's Kit Grant will validate why service must be part of who you are – not something you must do! Changing your service culture to one of commitment provides an advantage taking you far beyond your competition's best efforts.



Michael Scott Karpovich

Michael Scott Karpovich, CSP – USA Contagious Leadership

American Michael Scott Karpovich introduces a style of leadership that surpasses self-centred individualism. In this powerful program, you will receive a new definition of effective leadership and learn how to use it to positively influence your colleagues and community. Discover how this positive leadership can stop destructive interactions and move your company, business, association or community towards greater productivity and a stronger bottom line.

Described as "half Robin Williams and half Leo Buscaglia", Michael Scott Karpovich is more than a simple motivational speaker! Diagnosed with "brain damage" at age four, called a "nerd" by his peers, beaten up by bullies, and severely dyslexic, Michael has discovered strength comes from challenges. Last year alone, Michael spoke to over 300,000 individuals! Incorporating his personal stories with humour and priceless information, he is asked back again and again.