

GlaxoWellcome

Glaxo Dermatology

February 3, 1997

Dave Carey

Dear Dave:

Thank you for coming to North Carolina and sharing your experiences and learnings with our Sales and Marketing group. I had a number of persons comment on how meaningful was the message you delivered. You certainly tied it in well to what we are trying to accomplish this year. I think all of us walked away recognizing our challenge's are achievable by applying the learnings from your life in Vietnam.

Sincerely,

Paul A. Dreyer / sgs

Paul A. Dreyer
Group Director of Sales and Marketing

PAD/sgs

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