



Mr. Jack Shaw
4728 Stirling Court, NE
Marietta, GA 30068-1668

May 27, 2003

Dear Jack;

Thank you again for participating in our recent Solution Partner Conference.

The message that you delivered in your keynote address, "Don't Compete—Dominate", was right on the money and clearly helped set the stage for what has been described as the best conference ever conducted by this Company.

Your insights into technology trends combined with your knowledge of the business clearly resonated with everyone in attendance and strongly reinforced my message that change is both inevitable and necessary as we all prepare for the future.

As you know, several of our Solution Partners have already expressed a desire for your contributions in their marketing and business planning initiatives. This is exactly the type of collaboration that I refer to when describing successful partnerships.

Thanks again for your contribution to our conference and in our ongoing efforts to strengthen our channel. I look forward to the next opportunity for us to work together.

Sincerely;

Randy Keith

President
Aperum, Inc.