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June 24, 2004

Jack Shaw
eCommerce Strategies, Inc.
4728 Stirling Ct. NE
Marietta, GA 30068-1668

Re: NAMIC Conference

Dear Mr. Shaw:

Thank you for the excellent job on your session of "Don't Compete - Dominate!" at the NAMIC Conference held in Idaho. Your professionalism and hard work helped to make a successful conference this year and was greatly appreciated.

Sincerely,

Barbara Baurer

Barbara Baurer
Chair, Conference Committee, NAMIC
COO, COUNTRY[®] Insurance & Financial Services